



Join our team!

We are currently recruiting for 3 roles – deadline June 7.

This information is also available online at <https://www.impactagora.com/join-our-team>

Role	Involvement	Who this might be great for
Manager	3-5 days/week, paid	Someone with 3-10 years of experience looking for new opportunities in VC or corporate finance.
Fellow	2-5 days/week, 2-3 months, unpaid	Someone in furlough/ between jobs (or looking for a secondment) who would like to develop new skills
Advisor	2-4 hours/month, unpaid	Someone with 15+ years experience in investing who cares about impact, market-building and the broader ecosystem

Who we are

Impact Agora is a new industry initiative, sponsored by Barclays and powered by Delio, to convene an institutional marketplace for impact investing. We operate a platform that allows accelerators, venture funds, corporates, wealth managers, and family offices, to share and invest in impact deals and funds. Unlike a crowdfunding platform, our members are institutions and the deals on Impact Agora are vetted by those members. Our goal is to make it easier for capital to flow to good opportunities. In addition to the deal sharing platform, we also want to create a sense of community and grow the wider movement.

We launched in April and now have 16 deals worth £260m on the platform and 32 institutions as members (for names scroll to the bottom of our [home page](#)). The platform is currently free to use (thanks to our sponsor), and we are seeing a lot of interest from new members. As we continue to add new members and deals, we need more hands on our deck.

Why this is exciting

Impact investing is a growing movement and many organisations want to get on board. As part of this team you will have an opportunity to work with senior people in some of the leading organisations in the field, to create connections and partnerships within this community, and to review the latest direct and fund investment opportunities. You'll also work closely with colleagues in Delio, a UK fintech that provides solutions to Tier 1 banks and is over 60 people strong.

How we work

You'd likely be involved in all aspects of running and growing Impact Agora, working alongside the Proposition Manager ([Rares](#)), the Partnerships Manager (Ash), and the wider Delio team.

As a team, we cover the following areas:

1. **Partnerships and growth.** Develop relationships with accelerators, funds, angel networks, family offices, corporates, wealth managers, and industry bodies. Help them determine whether Agora is right for them.
2. **Match-making.** Develop an understanding of the deals/funds published and the investment preferences of our members. Ensure that the relevant members are actively reviewing relevant deals, following up as needed.
3. **Run the platform.** Set up accounts for new institutions as they join the platform, work with them to publish their investment opportunities, ensure that content is clear and meets our impact criteria.
4. **Engage our member community** (currently 35 organisations). Run a monthly member newsletter, organise (virtual) events, curate updates from partners and share with the wider community.
5. **Get the word out and build the brand.** Develop content and updates for our followers. Track and communicate the traction we are getting. Create media partnerships.

Role profile: Manager

This is a paid role with responsibility over two or more of the areas above (e.g. platform manager, community manager), depending on your interests and experience. As we continue to grow you can get more responsibility.

Successful candidates will have 4+ years experience with private markets investments (e.g. VC, accelerator, corporate finance), or with building a platform or community (i.e. working across two or more of the areas above).

Compensation will depend on experience. We are open to hearing from freelancers and those wishing to work 3-4 days per week per week. Candidates should be based in Europe.

Role profile: Fellow

As a fellow you would be responsible for delivering on our objectives in several of the areas above.

The fellow role will be unpaid and might be suitable for a range of candidates: recent graduates, those who are furloughed or between jobs. Ideally we hope that candidates can commit to 3 days/week for at least 2 months.

We are keen to know about (and adapt to) your personal circumstances during this challenging period. Please do share your expectations and constraints when you apply.

Role profile: Advisor

We'd like to build an advisory board of practitioners from the VC market to ensure that our Impact Agora creates value for our members and helps deals close faster.

The questions we would work with advisors on include:

- How do we build engagement around deals both online and offline?
- What activities will add the most value to our members?
- What partnerships should we prioritise in order to build momentum and visibility?
- Which market segments should we focus on?
- How do we scale internationally?

The time commitment would be limited to 2-3 hours per month.

How to apply

For the advisor role, please email us a CV or link to your LinkedIn at team+recruitment@impactagora.com, and two suggested times for a conversation during the week of June 1st or June 8th.

For the manager or fellow role: please send your CV to team+recruitment@impactagora.com, along with answers to following questions:

- What experience do you have (if any) that relates to private markets investments?
- Which of the 5 areas above are you particularly interested in contributing to and what relevant experience do you have?
- What are you hoping to get out of this and what is your availability?
- Why are you interested in Impact Agora and this type of role?

No need to put into a cover letter format - we aim to read your responses separately from your CV in an effort to reduce bias.

Deadline June 7 midnight BST.

As a thank you to all applicants, we will be organising a video-conference to help you connect with each other, with practitioners, and with other organizations who might be hiring.